



# SKYLINE CLEAN ENERGY FUND (SCEF)

## Information Sheet



### INVESTMENT HIGHLIGHTS AS AT JANUARY 2, 2019

- **Targeted return of 7.5%<sup>1</sup> on cash flow from clean energy projects** with re-investment used to fuel future acquisitions; potentially enhancing investor growth, instead of monthly distribution
- **Monthly unit value update**
- Fund returns will be derived from a **100% Canadian clean, renewable and sustainable energy portfolio**
- **Open-ended investment trust**
- Registered Retirement Savings Plan (RRSP), Registered Retirement Income Fund (RRIF), and Tax-Free Savings Account (TFSA) eligible
- The Fund is currently made up of **25 solar assets** totaling over 8.5 megawatts, all operating under the Ontario government backed guaranteed price Feed-In-Tariff program. The systems are located on commercial, industrial and agriculture buildings throughout southern Ontario with a weighted average remaining contract term of 18 years with anticipated annual revenue of \$3 M

### MARKET OUTLOOK

#### Solar Opportunity in Canada:

- Currently, there are 30,000 solar contracts in Ontario representing \$8.4 billion in assets for potential acquisition<sup>2</sup>
- 43% of Ontario's Contracted Capacity is from a Renewable Energy Source<sup>3</sup>
- Ontario has a Net Metering Program to generate electricity from renewable energy sources like solar, wind, water or bioenergy
- Alberta government is seeking proposals for large-scale solar energy providers to meet more than half it's power needs or 135,000 MW annually with 20 year contracts<sup>4</sup>
- Saskatchewan recently announced its Power Generation Power Program (PGPP) with a goal of reducing greenhouse gas emission by 40% and adding up to 105 megawatts of renewable and carbon neutral electrical generation. In addition, it was announced that a new Net Metering program will be released later this year<sup>5</sup>



500kW Pitched Roof FIT 1



125kW Flat Roof FIT 2



50kW Net Metering Dual Axis Trackers

For more information, please contact Skyline Wealth Management Inc.

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## Skyline's Future in Clean Energy

- Opportunity to leverage the real estate assets within the Skyline Group of Companies for Net Metering programs
- Harness the benefits of Building Integrated Photovoltaics (BIPV) for use in future construction
- BIPV looks to replace conventional building materials with energy producing materials for our buildings (i.e. roofing materials, windows, etc.)
- Provide electrical vehicle charging solutions for tenants and third-party consumers

## ACQUISITIONS STRATEGY

- Target both operating and pre-development projects for acquisition
- Purchase ground and rooftop solar assets that are backed by a 20-year government Feed-In Tariff (FIT) contract
- Focus on assets located in secondary and tertiary markets not currently being sought after by larger industry participants
- Utilize existing relationships with asset owners to provide an acquisitions opportunities advantage
- Obtain operations and management services for solar assets from Anvil Crawler Development Corporation

### Portfolio Distribution



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<sup>1</sup> Projections assume investment in the future solar projects and a 7.5% annual return on re-investment of cash flows generated from solar projects. There can be no assurance that the targeted return will be achieved. Past performance is not an indicator of future performance.

<sup>2</sup> Independent Electricity System Operator, "A Progress Report on Contracted Electricity Supply - Q4 2017". March 20, 2018, pg. 11.

<sup>3</sup> Independent Electricity System Operator, "A Progress Report on Contracted Electricity Supply - Q4 2017". March 20, 2018, pg. 12.

<sup>4</sup> LINK: <https://www.renewcanada.net/alberta-releases-rfp-for-solar-energy-projects/>

<sup>5</sup> LINK: <https://www.saskpower.com/about-us/media-information/news-releases/expanded-options-for-saskpower-customer-generation>