



# SKYLINE COMMERCIAL REIT

Information Sheet as at June 30, 2021



## ABOUT THE REIT

Skyline Commercial Real Estate Investment Trust (REIT) is an income-producing opportunity to invest in a diversified and 100% Canadian portfolio of predominately industrial properties. The portfolio is backed by an experienced management team, and focuses on acquisitions in industrial areas along major transportation routes.

The objectives of Skyline Commercial REIT are to provide unitholders with stable and growing cash distributions, payable monthly and, tax-deferred to the extent REIT Units are held in a tax-deferred plan or account, from investments in a diversified portfolio of income-producing industrial properties located in Canada; and to maximize REIT Unit value through the ongoing management of the Skyline Commercial REIT's assets and through the acquisition and development of additional properties.



**\$1+ B** Approx. Total IFRS Portfolio Value      **7.5+ Million** Total Square Footage

**87** Properties      **97.60%** Occupancy

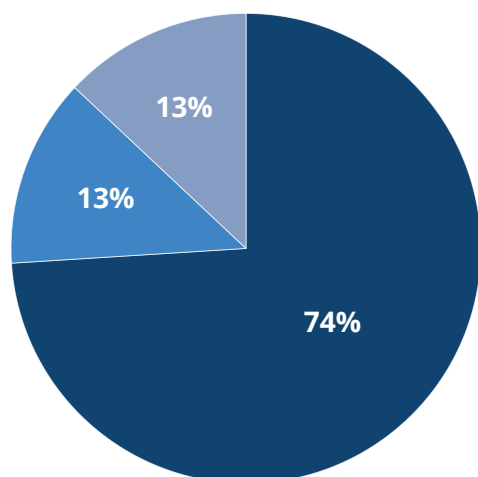
**5** Provinces      **7.5 Years** Weighted Average Lease Term

**34** Communities

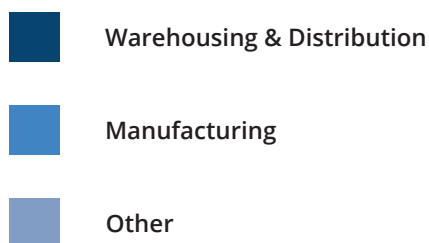
## PORTFOLIO COMPOSITION

Skyline Commercial REIT specializes in light industrial real estate with a focus on logistics, distribution, and warehousing market sectors. The REIT is well-positioned for growth amid rising demand for these spaces from e-commerce and distribution providers. Properties are located near major transportation routes in strong and growing Canadian markets.

Each property is professionally managed by Skyline Commercial Management Inc., a commercial real estate property management company housed within Skyline Group of Companies.



Skyline Commercial REIT has approximately 74% of its tenants in the warehousing and distribution sector. This weighting anchors the REIT's long-term strategy to a strong and growing commercial real estate asset class.



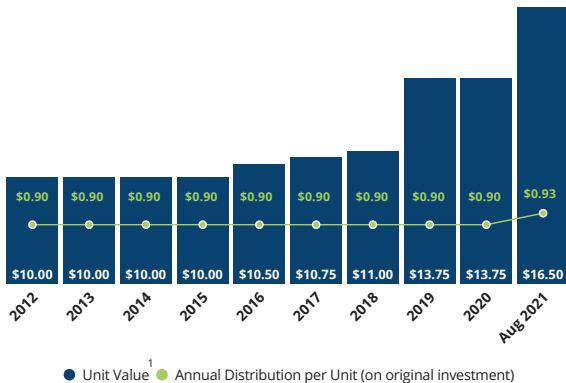
As at August 31, 2021

# REIT HISTORY AND PERFORMANCE

Skyline Commercial REIT is a privately managed investment that has enjoyed historical stability and low vacancy. The REIT presents an opportunity to invest in a strong and growing real estate asset class.

## UNIT VALUE & ANNUAL DISTRIBUTION PER UNIT

as at Dec. 31<sup>st</sup> of each year and August 16<sup>th</sup>, 2021.



● Unit Value ● Annual Distribution per Unit (on original investment)



## ANNUALIZED RETURN<sup>2</sup>

**1 Year : 28.02%**

**3 Year : 22.76%**

**5 Year : 18.01%**

**Inception : 14.3%**

(January 10, 2012)



## HIGHLIGHTS

**5.64%** Current Annual Yield<sup>3</sup>

**90%-95%** Funds From Operations<sup>4</sup>  
Payout Ratio Range<sup>5</sup>

**\$50,000** Minimum Investment

RRSP, RRIF & TFSA Eligible

Eligible Investors<sup>6</sup>

No Redemption Fees

## FOOTNOTES

- Unit value** is determined by a Net Asset Value (NAV) model based on evaluations by Senior Management and the Skyline Commercial REIT Board of Trustees. As at August 16, 2021.
- The annualized return** is based on a single unit initial investment in the Skyline Commercial REIT inclusive of unit price changes and reinvested distributions. As at August 17, 2021.
- Current Annual Yield** is equal to the annual distribution per unit divided by the current unit value. As at August 16, 2021.
- Funds From Operations (FFO)** is a REIT measurement of cash generated from operating rental properties. It is essentially profit from operations, excluding depreciation used for tax purposes and excluding any gains or losses on dispositions.
- A payout ratio** indicates what percentage of a company's FFO is being paid out as distributions. Generally, a lower payout ratio may indicate a more sustainable distribution and opportunity for future growth within the Trust.
- Accredited Investors and Eligible Investors** under the Offering Memorandum Exemption. Full definition at <https://skylinewealth.ca/faq>

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No securities commission or similar authority in Canada has reviewed or in any way passed upon this document or the merits of the securities of Skyline Commercial Real Estate Investment Trust (REIT), and any representation to the contrary is an offence. There is no active market through which the securities may be sold, and redemption requests may be subject to monthly redemption limits. Investors may be restricted from selling the securities for an indefinite period. The indicated rate of return is the annualized return including changes in unit value and reinvestment of all distributions and does not consider sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Exempt market products are not guaranteed, their values change frequently, and past performance may not be repeated. The payment of distributions is not guaranteed and may fluctuate. The payment of distributions should not be confused with an exempt market product's performance. Distributions paid as a result of capital gains realized by an exempt market product, and income and dividends earned are taxable in your hands in the year they are paid. Your adjusted cost base will be reduced by the amount of any returns of capital. If your adjusted cost base goes below zero, you will have to pay capital gains tax on the amount below zero. Prospective investors must make an independent assessment of such matters in consultation with their own professional advisors.

This document contains forward-looking statements, which involve numerous assumptions, known and unknown risks, uncertainties and other factors that contribute to the possibility that the predicted outcome will not occur, and may cause the actual results, performance or achievements of Skyline Commercial Real Estate Investment Trust (REIT) to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Accordingly, readers should not place undue reliance on forward-looking statements.

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